

## Message Text

UNCLASSIFIED

PAGE 01 STATE 140261  
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 DODE-00 /020 R

DRAFTED BY COMM/BIC/OED/SIPS/SSLEON/GW  
APPROVED BY EUR/RPE: EACASEY  
COMM/BIC/OED/OBOD/RECOHEN  
STATE/EUR/RPM/EREHFELD (INFO)  
DOD/ISA/JMILLER (INFO)

-----170039Z 103231 /62

P 162140Z JUN 77  
FM SECSTATE WASHDC  
TO USMISSION NATO PRIORITY  
INFO AMEMBASSY BONN PRIORITY

UNCLAS STATE 140261

E.O. 11652: NA

TAGS: BEXP, MARR, NATO, GR

SUBJECT: PRODUCT OPPORTUNITY - EXPANDED LONG RANGE SECURITY  
SENSOR/COMMUNICATIONS PACKAGE IN FRG

REF: NATO 3178

THE FOLLOWING COMPANIES ARE INTERESTED AND QUALIFIED TO BID  
ON SUBJECT PROJECT IN GERMANY. THIS IS ADDITIONAL TO THOSE  
LISTED ON THE PREVIOUS TRANSMITTALS.

INTERNATIONAL RESEARCH ASSOCIATES INC.  
9107 GAITHER ROAD  
GAITHERSBURG, MD. 20760  
ATTN: MR. JAMES H. SUTTER, PRESIDENT  
SECURITY CLEARANCE LEVEL: TOP SECRET  
DOCUMENT STORAGE CAPABILITY: SECRET

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PAGE 02 STATE 140261

EMERSON ELECTRIC COMPANY  
8100 W. FLORISSANT AVENUE  
ST. LOUIS, MO. 63136  
ATTN: MR. LEE BOYLAND  
TELEX: 44869  
SECURITY CLEARANCE LEVEL: SECRET  
DOCUMENT STORAGE CAPABILITY: SECRET

WHILE WE REALIZE IT IS LATE, REQUEST MISSION ATTEMPT TO  
HAVE FIRMS ADDED TO LIST. CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ALLIANCE, BUSINESS FIRMS, PROPOSALS (BID), CONTRACTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 16-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE140261  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/SIPS/SSLEON/GW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770215-1134  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770648/aaaabqlm.tel  
**Line Count:** 65  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 0bb97c7b-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 NATO BRUSSELS 3178  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 20-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2121175  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - EXPANDED LONG RANGE SECURITY SENSOR/COMMUNICATIONS PACKAGE IN FRG  
**TAGS:** BEXP, MARR, GR, US, NATO  
**To:** NATO BRUSSELS  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/0bb97c7b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009